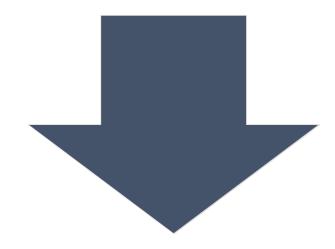


Regulated Products



Industrial Chemicals

Latin America "REACH"

Colombia	Chile	Brazil	Peru
Local manufacturers and importer of hazardous industrial substances imported or manufactured in quantities over 100 kg/year must register in the INSQUI and report annually Decree 1630/2021	Local manufacturer and importer of hazardous substances imported or manufactured in quantities over 1 Ton/year must notify their substances and renotify every two years Decree 57/2021	Local manufacturer or importer of non-exempt substances imported or manufactured in quantities over 1 Ton/year must register their substances and update annually Law 15.052/2024	Local manufacturer or importer of non-exempt substances imported or manufactured in the country must follow steps for registration Legislative Decree 1570/2023

THIS IS NOT REACH -It's "REACH"

IT'S NOT	IT IS
Submission of dossiers	Online data submission
Joint Registration or Pre-Registration	Each company responsible for its own obligations Only registration – no pre-registration
Data intensive	Data light
Toxicological and other studies	For registration stage, information found on SDS (in theory)
OR without responsibility	BRAZIL: OR equivalent in responsibility to importer

The Chemical Control Pathway

REGISTRATION & NATIONAL INVENTORY

PRIORITIZATION OF CHEMICALS OF INTEREST

RISK ASSESSMENTS

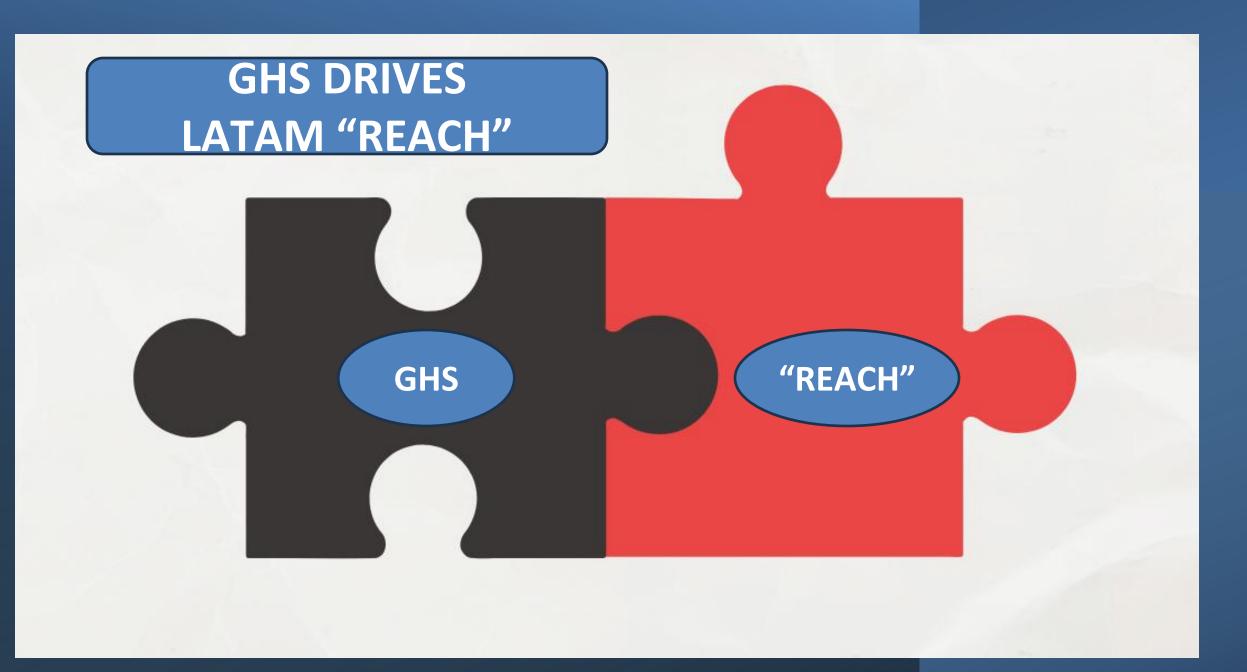
RISK MANAGEMENT MEASURES

GHS in Latin America

Mexico & Central America	South America
Mexico (Rev 5) Costa Rica (Rev 6) El Salvador (Rev 6)	Argentina (Rev 5) Brazil (Rev 7) Chile (Rev 7) Colombia (Rev 6) Ecuador (Rev 1) Peru (Rev 6) Uruguay (Latest)

Narrow vs. Broad Scope GHS in Latin America

Narrow Scope	Broad Scope
Mexico (Workplace)	Colombia (Workplace, Agroindustry, Transport, Consumer Products)
Brazil (Workplace)	
Hruguay (Markalaga)	Chile (Workplace, Consumer Products, Other)
Uruguay (Workplace)	Ecuador (Undefined)
	Peru (Workplace, Agroindustry, Consumer Products)
	El Salvador (TBD)
	Argentina (Workplace, Agroindustry)



IT'S ALL NEW IN SOME PLACES

Brand new in some places

(El Salvador and Peru)

Still coming online in others

(Colombia and Chile)

GHS is **NOT** Harmonized

No surprises for this crew ...

GHS in the region is not harmonized:

- in the versions adopted
- In the scope of implementation
- among trade bloc partners
- in the language required

Translation is not Localization



Recent Challenges

Brazil's new version

GHS for consumer products

Get ready for calls from other departments

The SDS is not enough for LatAm "REACH" registration

You all hold the keys ...



Contact:



Melissa Owen

www.ambientelegal.com

Email: mowen@ambientelegal.com

LinkedIn:

https://www.linkedin.com/in/melissa-owen/

Newsletter:

https://www.linkedin.com/newsletters/around-latin-america-6869063471439458304/

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